

2018

Cyclical Status and Fundamental Structural Disruptions

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University Professor And Dean Emeritus









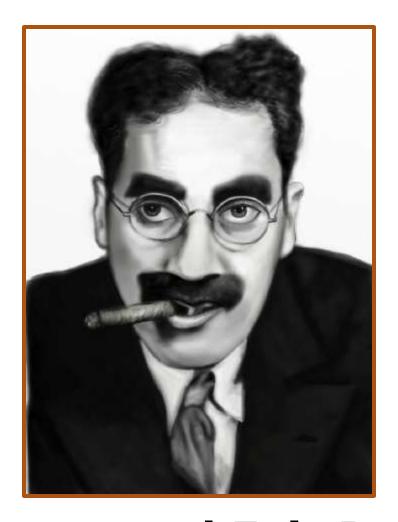




The Future

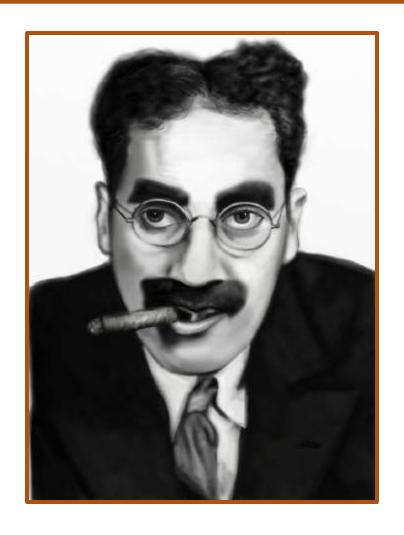






Honesty and Fair Dealing





If You Can Fake That, You've Got it Made



The Current Cyclical Status of the Economy

Long-Term Structural Changes/ Disruptions

Milestones 2017



Believe It or Not 1

The Third Longest Economic Expansion in History

June 2009 – March 2017

93 Months in Length





Abducted by Aliens





Additional Milestones

June 2009 – June 2017 96 Months in Length: 8 Full Years

June 2009 – December 2017 102 Months in Length: 8.5 Years



December 2007-December 2017: Tenth Anniversary





Tenth Anniversary







The Official National Expansion (June 2009- December 2017)





U.S. Post-Nadir (February 2010-December 2017) Growth

+18.0 Million Private-Sector Jobs





Believe It or Not 2

ANNUAL U.S. PRIVATE-SECTOR EMPLOYMENT GROWTH

Current Expansion

+2.3 Million Jobs Per Year

Record 1991-2001 Expansion

+2.4 Million Jobs Per Year



Believe It or Not 3



2018: The Expansion Continues

May 2018: 107 Months in Length

Second Longest Expansion in History



External Shocks

These are factors outside the economic system, but they can cause fluctuations in business activities. Examples include:

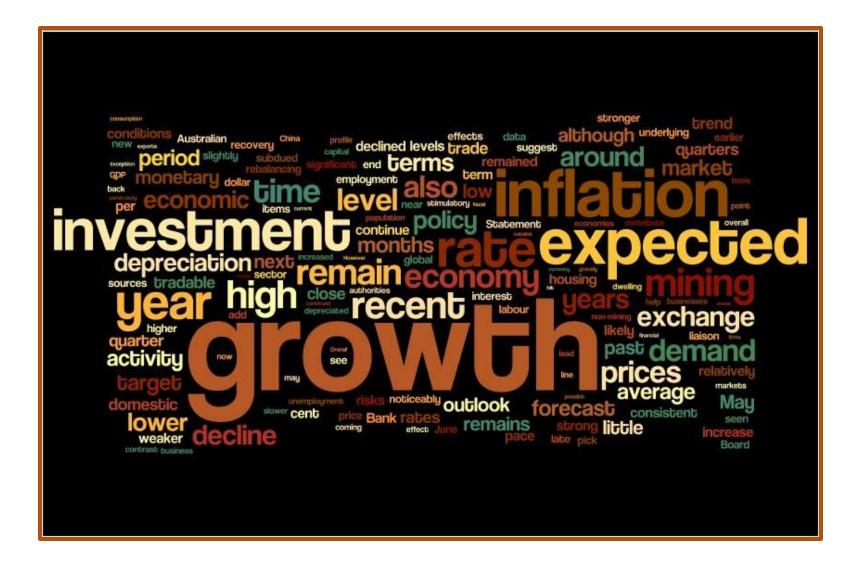
wars natural disasters foreign economies 9/11



Crash













Economic Trees Do Not Grow To The Sky





A Real Flair with Numbers

$$4 + 2 = 6$$
 $-4 + (-2) = -6$
 $-4 + 2 = -2$



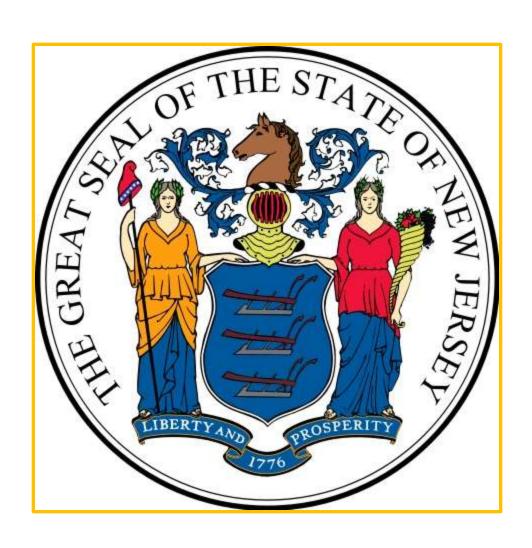


Marry a Forecaster?



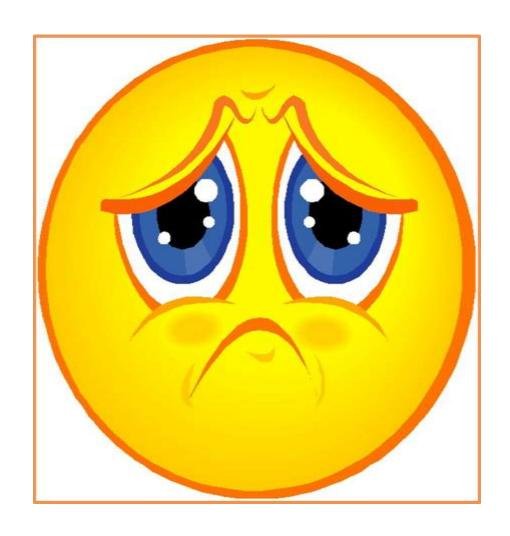


Our Beloved Garden State





New Jersey: The Elusive Recovery



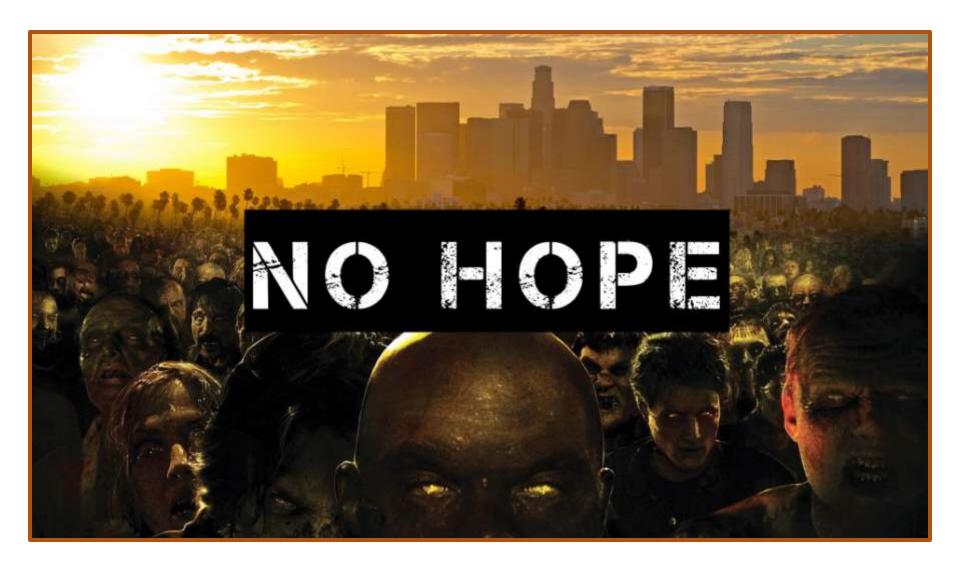


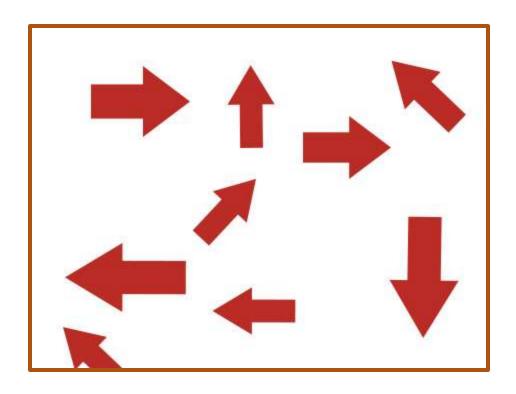
Economic Training Wheels





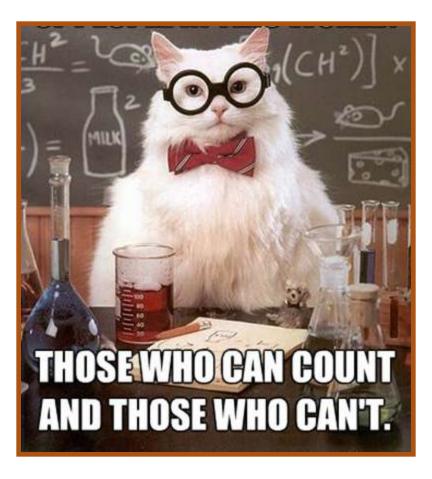
Exiting the Great Recession







Three Kinds of Forecasters in New Jersey



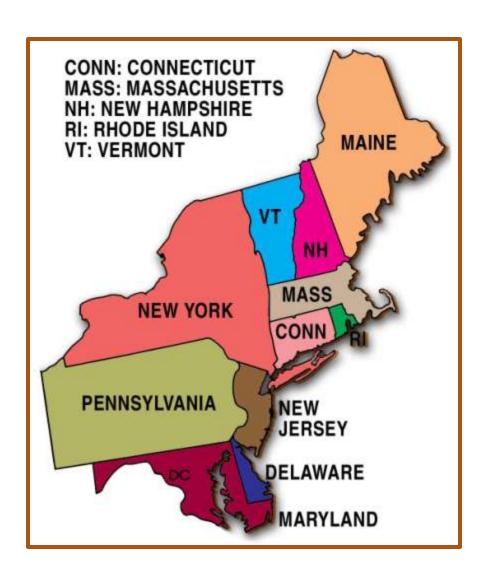


New Jersey's Expected Share (3%) of National Growth (2.3 Million Jobs):

69,000 Jobs/Year

<u>Actual New Jersey (2010-2017) Job</u> Growth:

44,000 Jobs/Year



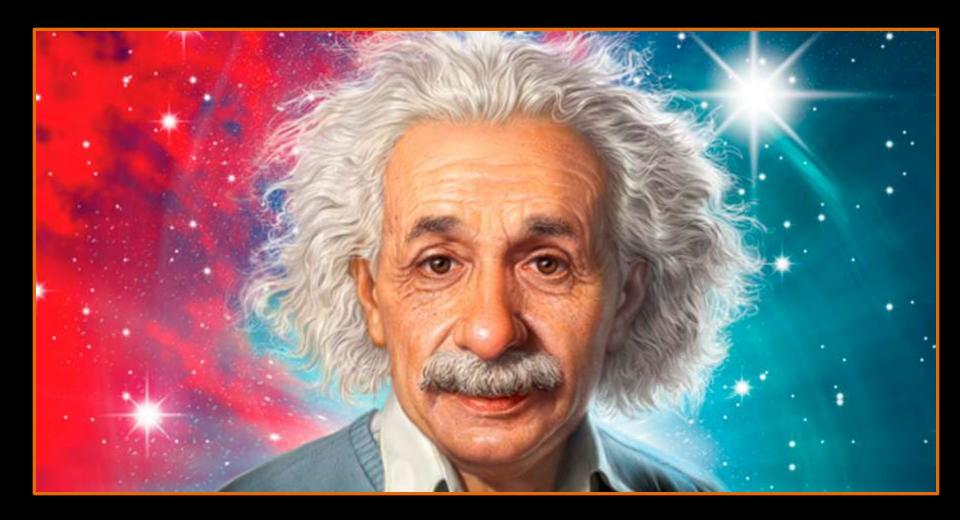


Believe It or Not 4:

Private Sector Employment Change: 2010-2016

	Change: 2010-2016		
State	Absolute (thousands)	Percent	Rank
UNITED STATES	14,453	13.3	-
CONNECTICUT	69.7	5.1	5
DELAWARE	36.7	10.4	2
NEW JERSEY	272.4	8.5	3
NEWYORK	913.0	12.9	I
PENNSYLVANIA	316.9	6.5	4

Albert



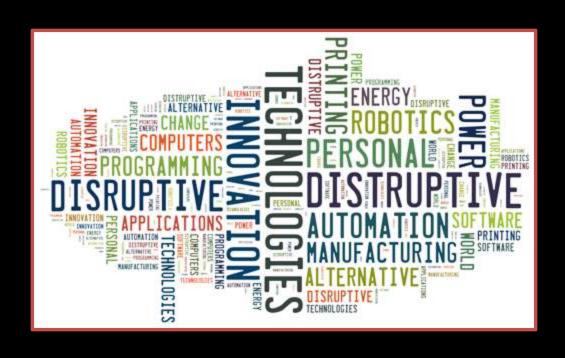








Fundamental Disruptions to 20th Century Assumptions and Protocols





Fundamental Disruptions

- 1. Demographics: Changing of the Guard
- 2. Advances in Digital Information Technology
- 3. Diminishing Forces of Suburbanization
- 4. Suburban Office-Ecosystem Transformation
- 5. Advancing Corporate Urbanism
- 6. E-Commerce The Great Retail Apocalypse



Changing of the Demographic Guard: Disruption 1

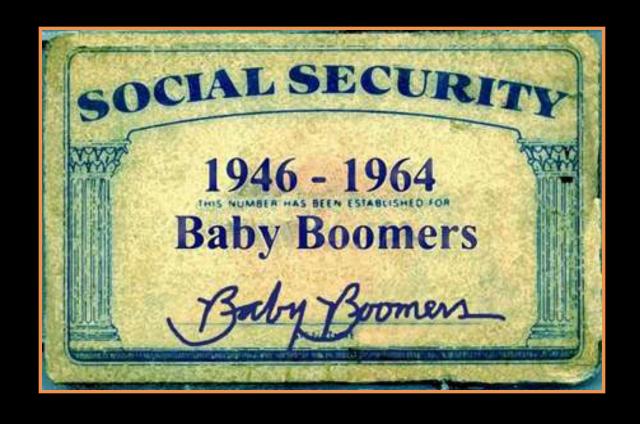




Born 1946-1964

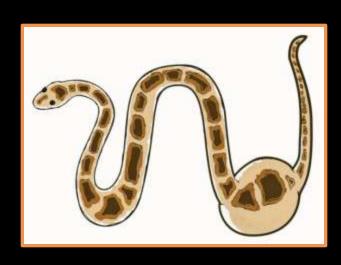






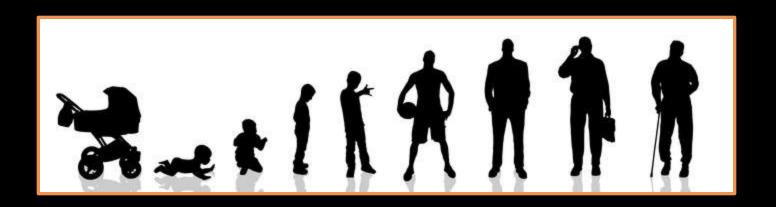


Baby Boom Pig in the Demographic Python





Baby Boom Life Cycle Stages





Protesting Serious Middle-Aging





Empty-Nesters Resizing in the Housing Market





Rock Around The Clock





Limp Around the Block





2018: The Great Calamity 54 and 72 Years of Age

First Boomers: 72 years of age

More than 1/2 of all Boomers will be 63 or older

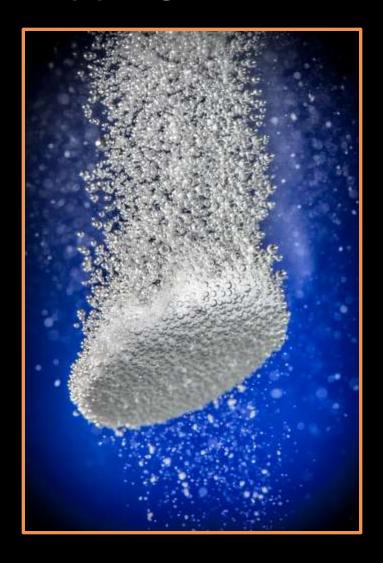


Dropped Acid





Dropping Ant-Acids





Now a Back-Seat Passenger





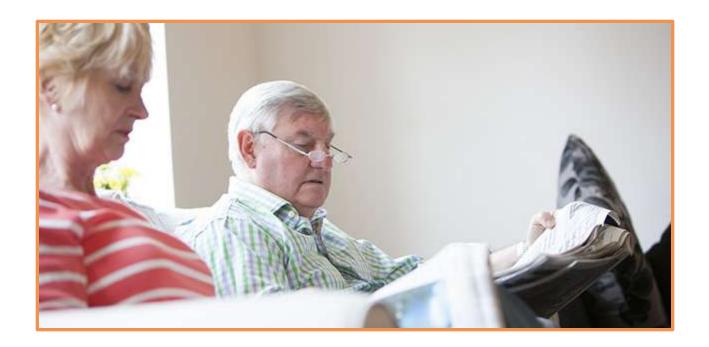
Median Retirement Age: 63 Years





We Will Not Go Away Quietly!









Millennials: First Digital Age Generation





Born 1980-2000





Sidebar: Disruptive Change 2

Advancing Information Technology:

The Digital Foundation of a Millennial-Driven Economy

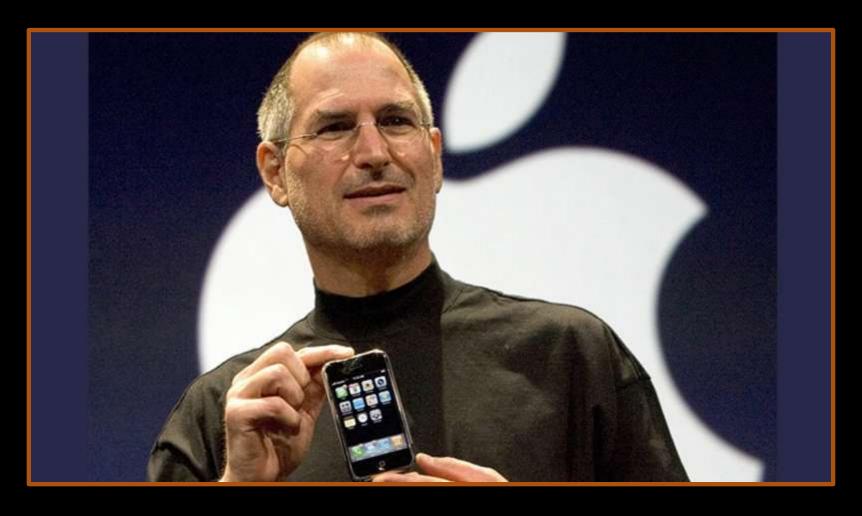


Advancing Information Technology





2007: Mobile-Internet-Untethered Era Steve Jobs Unveiling iPhone





2018: 18 to 38 Years of Age











Then: Baby Boomers Fleeing From Industrial Jersey City





Now: Millennials Flocking To Postindustrial Jersey City





Sprawl Withdrawal





Millennial Paradise?





I Don't Want Your Stuff!



Source: NorthJersey.com



Lifetime Accumulated Treasures or Dumpster Material





Treasures' Final Resting Place?

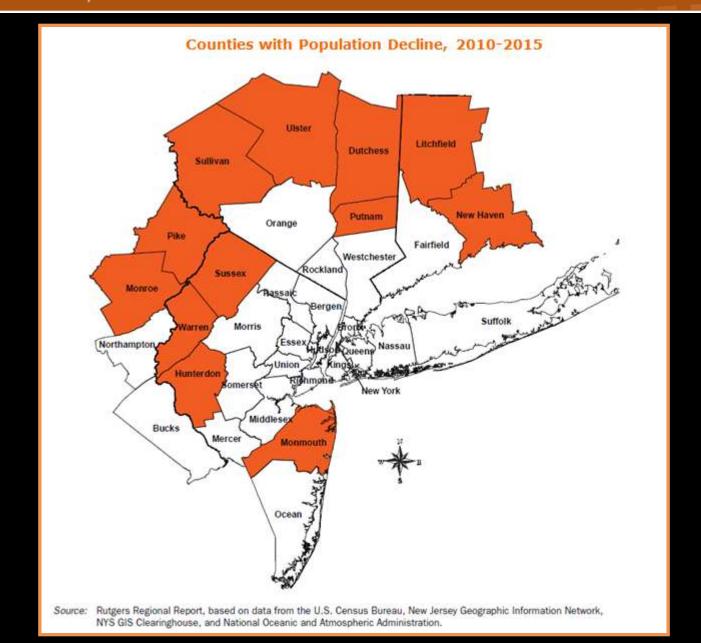


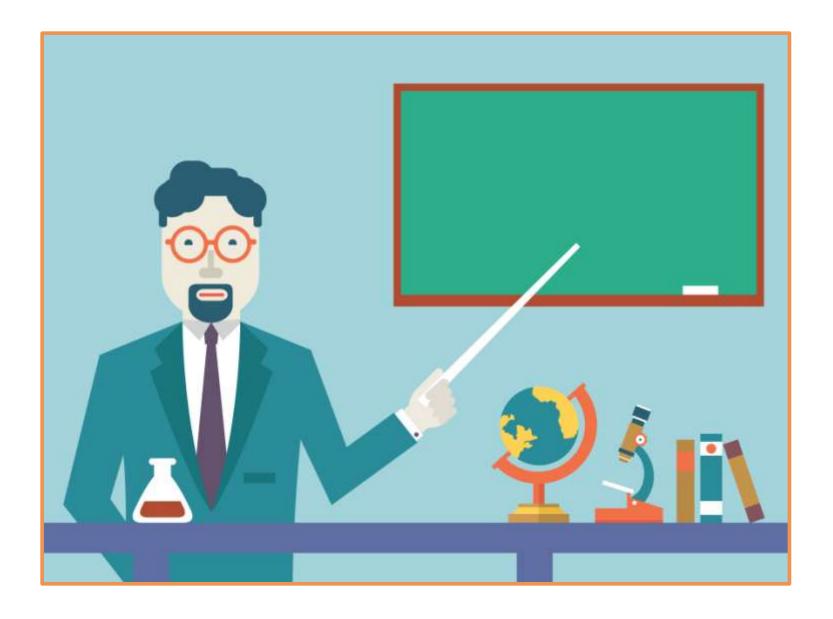


Disruption 3

The Attenuation of the Forces of Suburbanization

The Shrinking of the Metropolitan Demographic Perimeter







Reversal of Economic Fortune







New Jersey and New York City: Employment Change

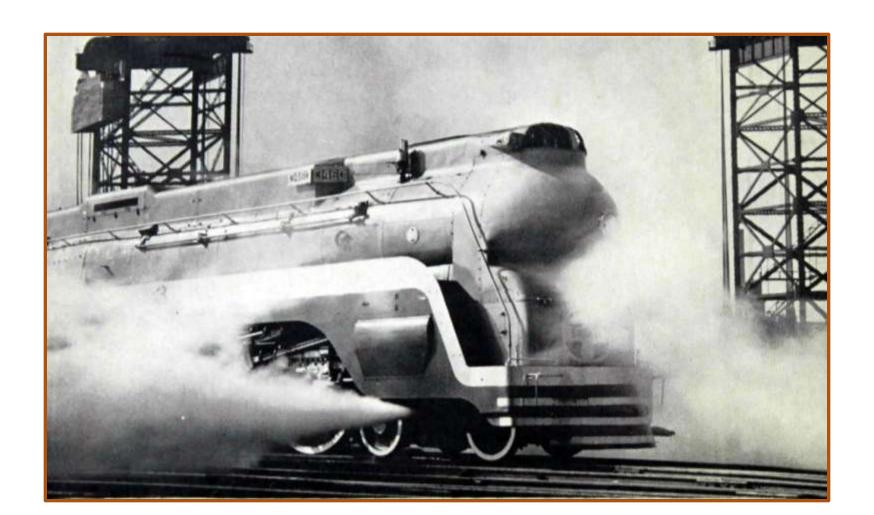
1950-2004

New Jersey +2,342,300

New York City +81,800



New Jersey: Suburban Regional Economic Locomotive





New Jersey and New York City: Total Employment Change

1950-2004

New Jersey +2,342,300

New York City +81,800

2004-2016

New Jersey +76,100

New York City +775,700



Caboose on the Regional Economic Train





Disruption 4

The Structural Transformation of New Jersey's Aging Suburban Office Ecosystem

RUTGERS



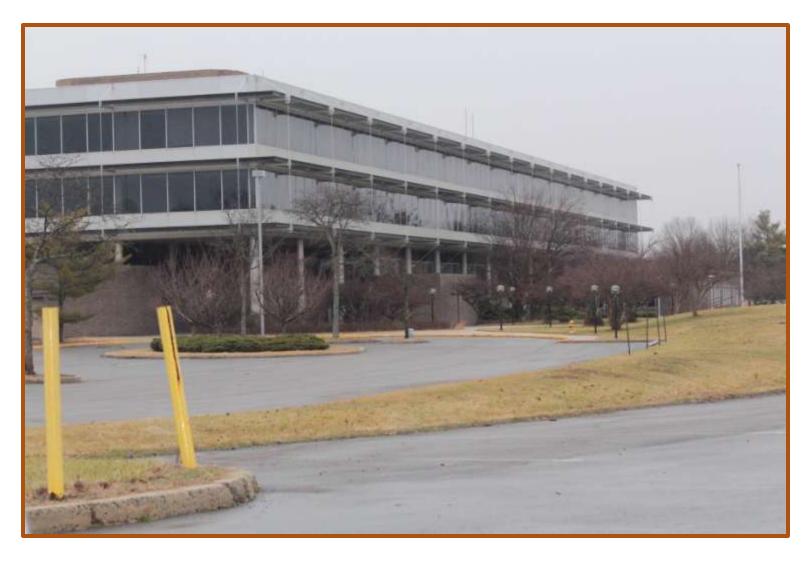






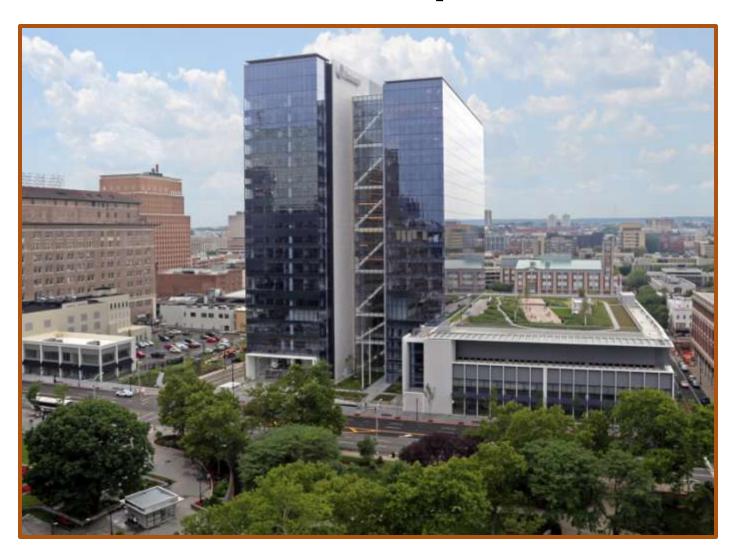


1111 Durham Avenue, South Plainfield





New Prudential Complex in Newark





Disruption 5: The New Corporate Urbanism



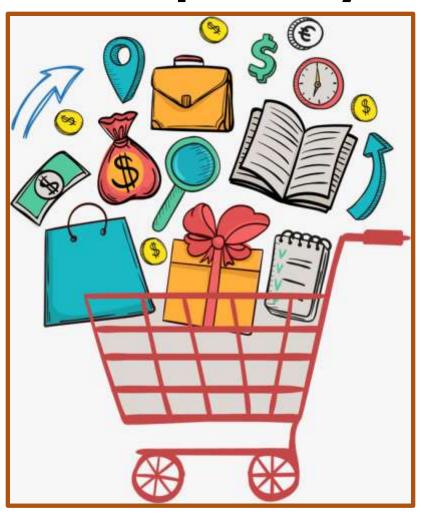


Disruption 6: The Revolution in Retailing and Distribution

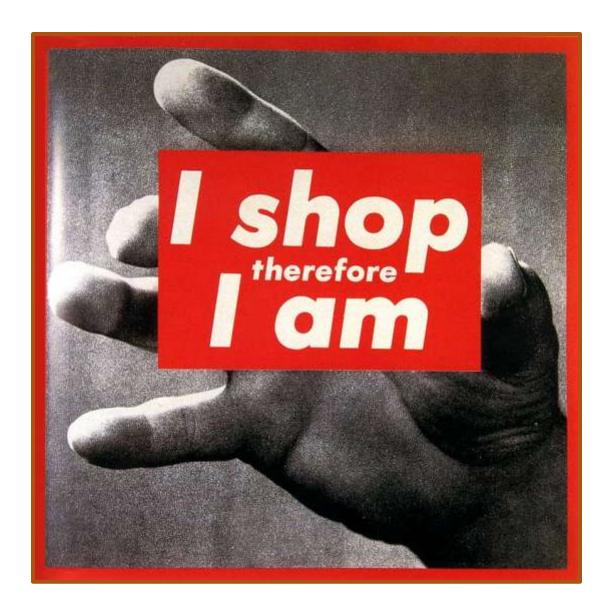




New Jersey's Core Economic Competency











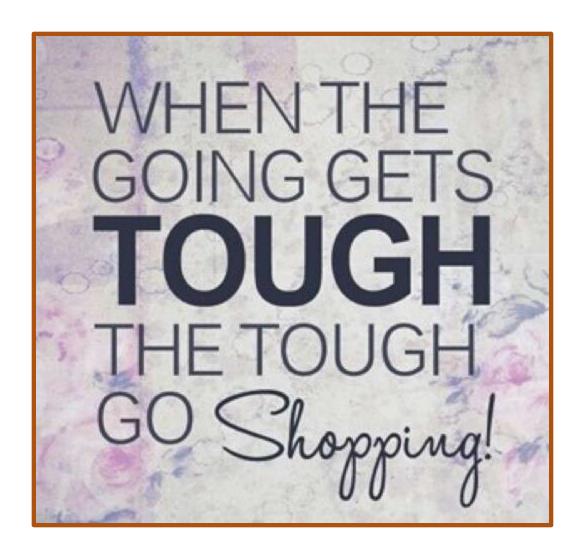


(Die Broke)



The Mall is ALL







The Great Retail Apocalypse







Cathedrals of Consumption



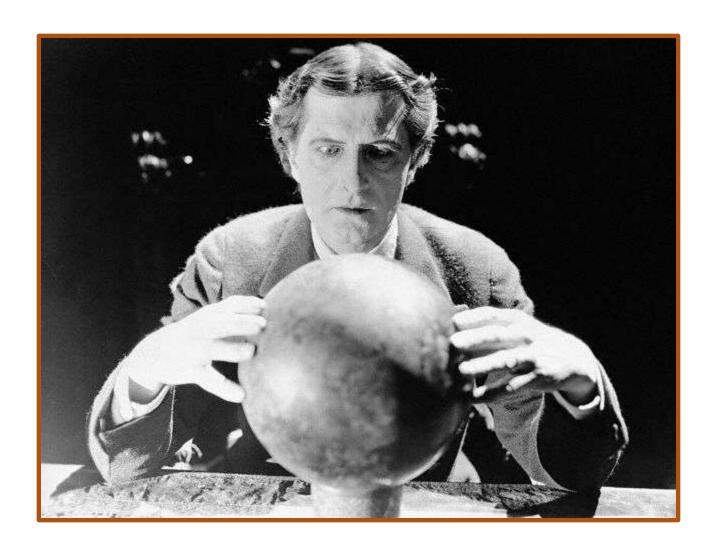


Right-Sizing of Regional Mall Ecosystem









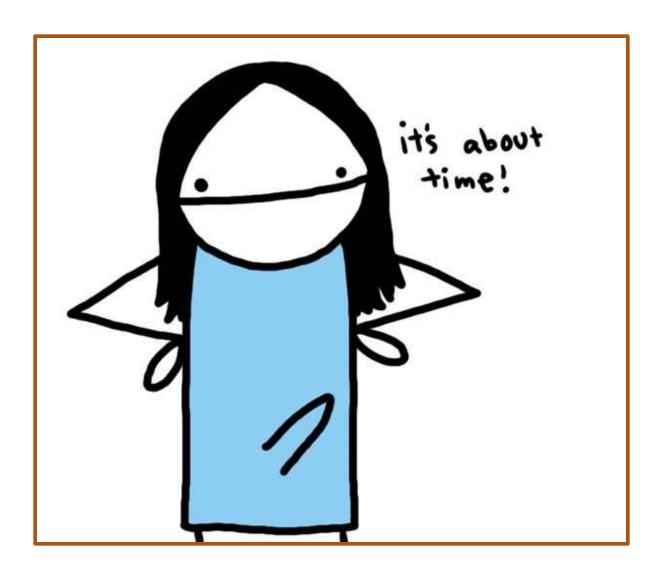


Eventually Can be a Very Long Time

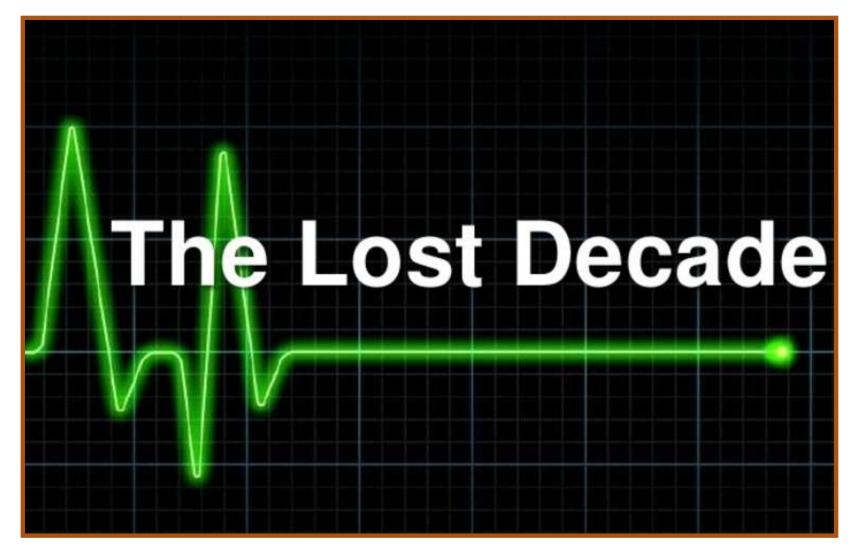












Source: Tony L. Uphoff, UBM TechWeb



New Jersey's Long Economic Recuperation Period



Responding to Structural Changes













