

# Association of Environmental Authorities Annual Meeting November 2009

Budgeting In A Difficult Economy  
Willingboro's 2010 Experience



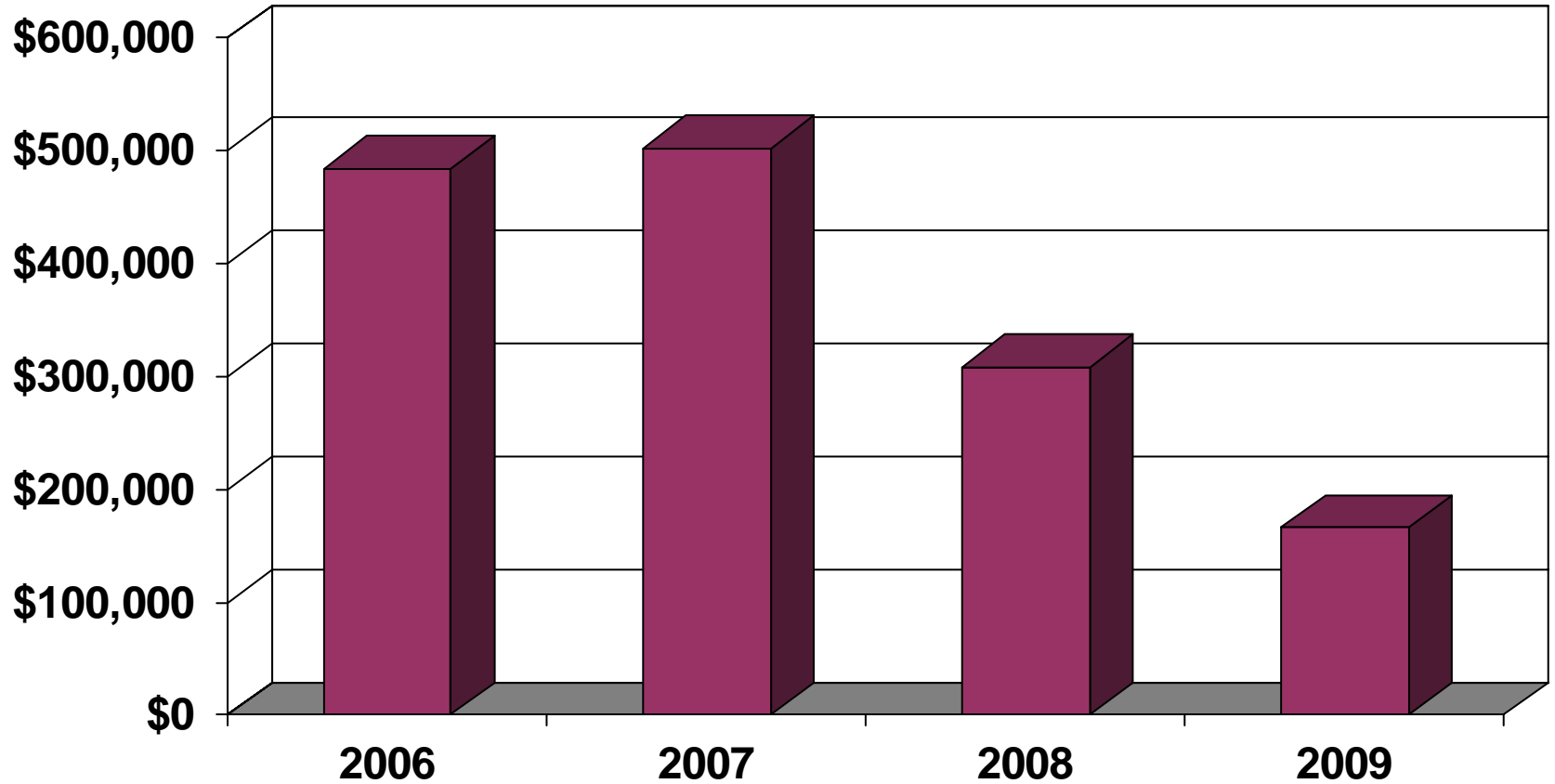
# Willingboro MUA

## Current Economic Situation

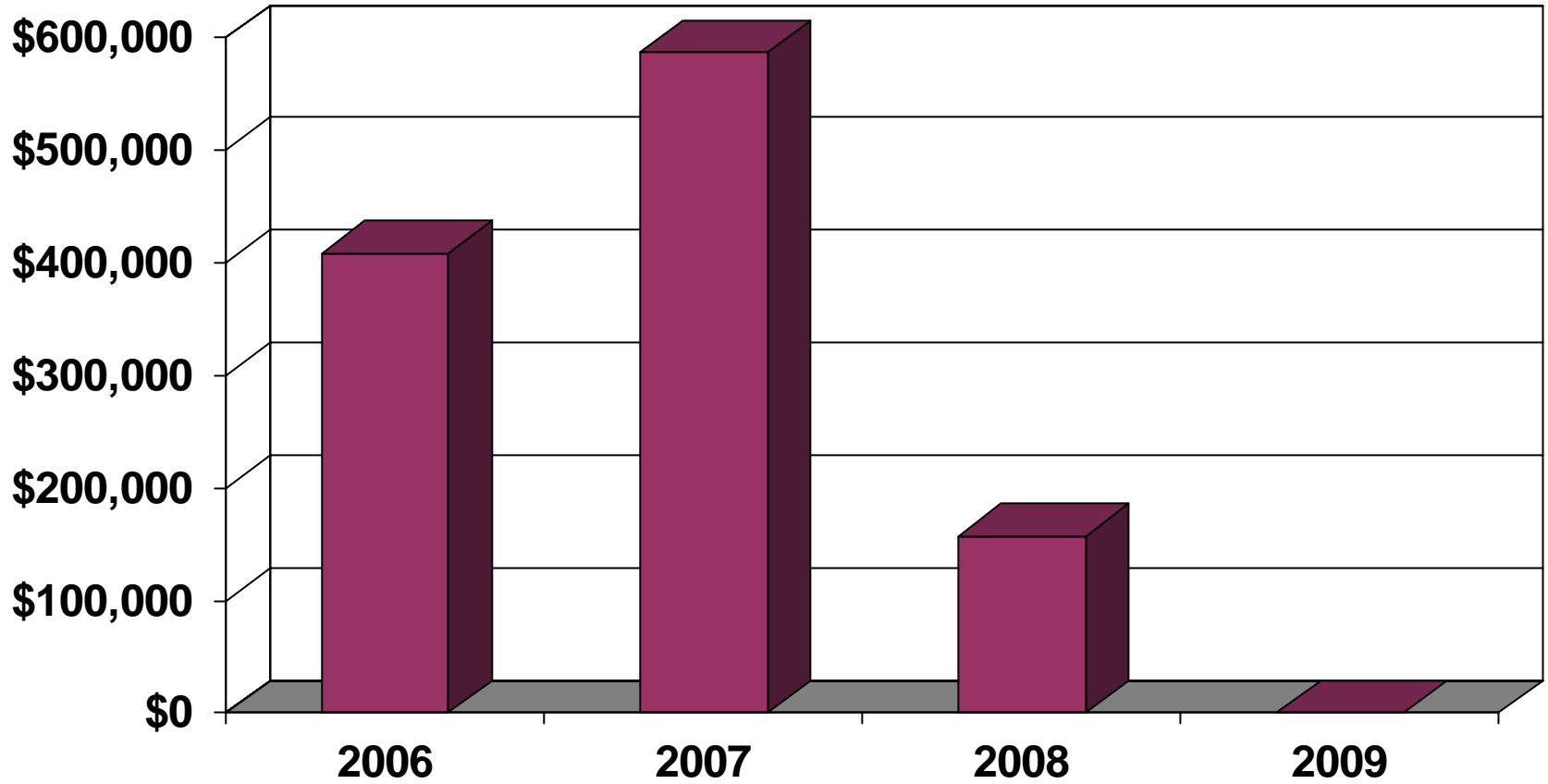
- 10% unemployment
- Historically low rates on investments
- Falling home values
- Drastic reduction in residential and commercial development
- Disgruntled property owners due to high taxes

**How has this situation impacted MUAs and how should they respond?**

# Willingboro MUA Investment Revenue



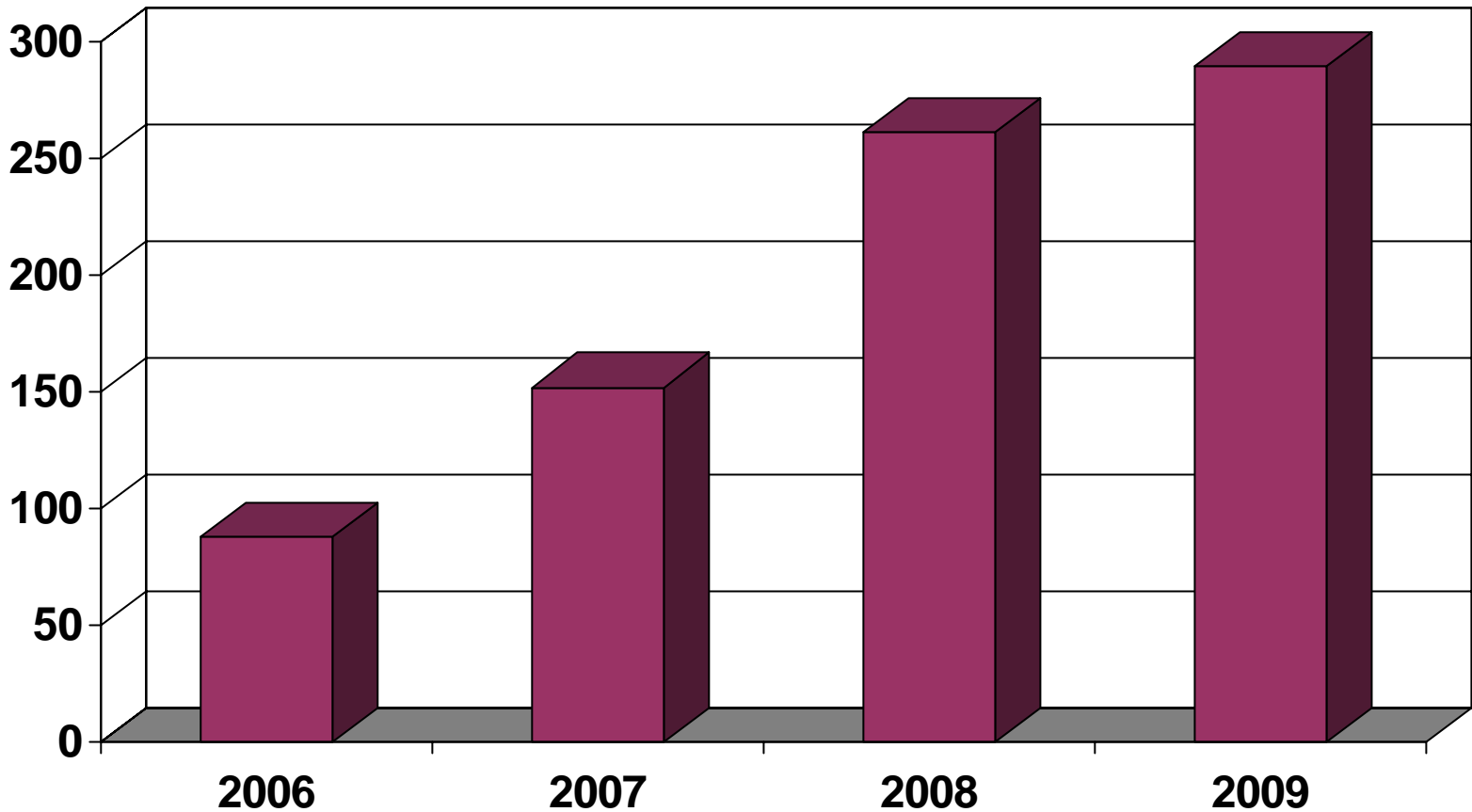
# Willingboro MUA Connection Fees



# Willingboro MUA

## Commercial and Residential Accounts

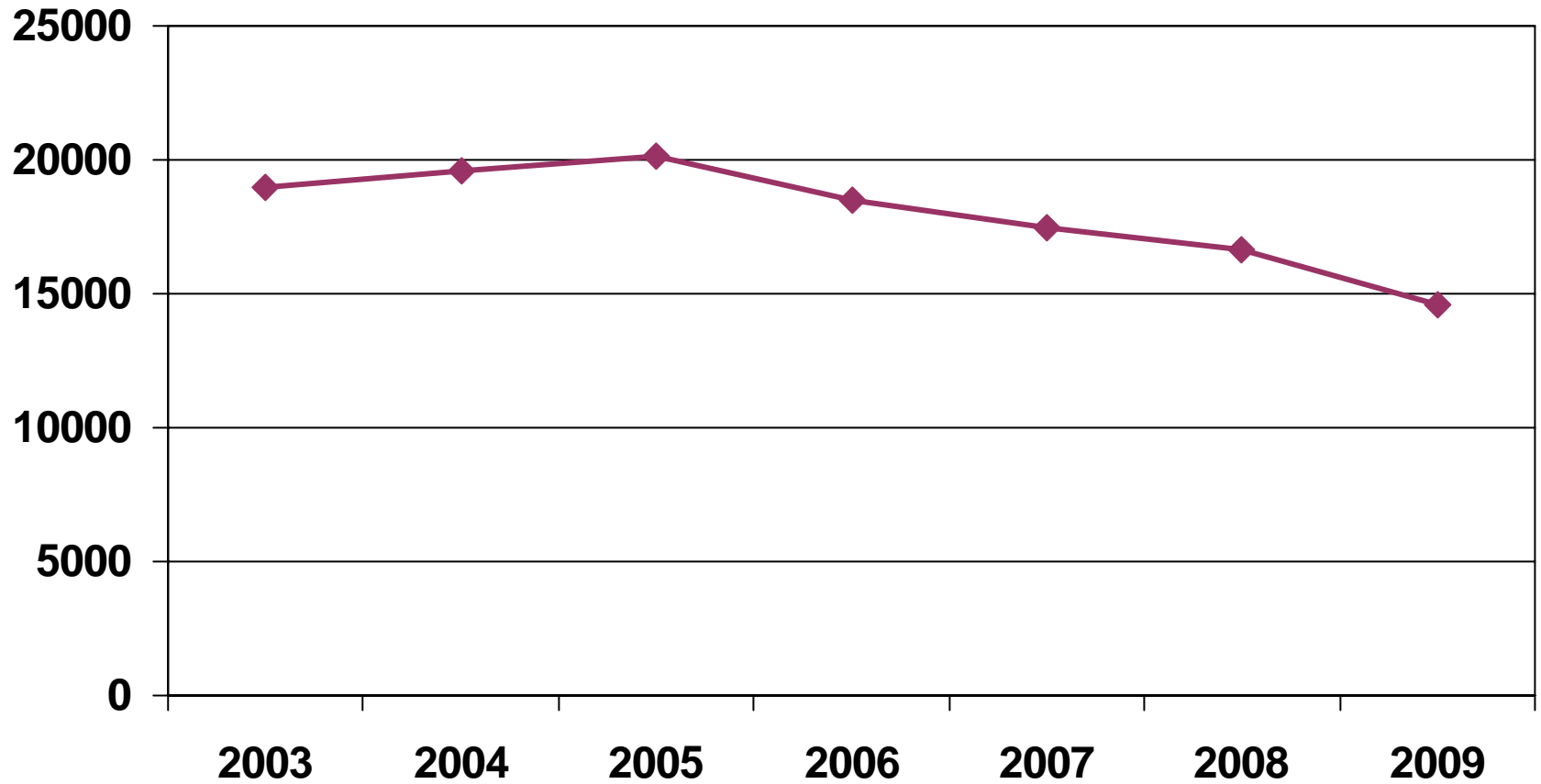
### Number of Meters Removed



Average number of accounts 13,000

# Willingboro MUA

## Water Consumption Per Customer (gals per quarter)



# **Willingboro MUA**

## **Combined Impact of Reduced Revenue**

**Approximately \$46 per customer  
per year**

# Willingboro MUA

## Ideas To Raise Revenues

- Raise user fees
- Raise miscellaneous fees  
such as shut off fees, late fees
- Increase connection fees
- Look for new sources of revenue  
for example, providing operations and  
maintenance services to an adjoining MUA

# **Willingboro MUA**

## **Ideas To Reduce Expenses**

- Consider eliminating non-essential operating expenses
- Curtail capital projects/purchases
- Expand involvement in inter-local service agreements
- Evaluate existing contracts  
example; telephone service
- Curtail overtime as much as possible